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Plasma process technology product manager

SENTECH Instruments located in Berlin is a globally active company with a very strong market position in plasma process technology, such as plasma etching, deposition, and ALD systems and thin film metrology, such as ellipsometers and reflectometers. SENTECH China Sales Office in Beijing and Shanghai is the sales company for SENTECH Instruments providing sales and service support to the Chinese market.

SENTECH is looking for a qualified market-oriented engineer for market development in compound semiconductor production in China. Our new colleague shall be responsible for the market development in all of China. The product manager is working within a team of highly skilled salesprofessionals and with close collaboration to the SENTECH headquarters in Berlin. A strong application teams supports his work in China. Knowledge in semiconductor thin film processing and in industrial processing are advantageous. Especially knowledge in compound semiconductor technologies and a strong network in the compound semiconductor community are highly appreciated.

Job description:

- Market development for SENTECH ICP RIE and ICPECVD with focus on compound semiconductor market for small and medium size production
- Presentations, customer visits, sales supporting
- Participation in national and international conferences, trade shows, and events
- Close work with our applications team in Germany
- Twice a year visit to SENTECH in Germany for close cooperation, communication and market development.
- Monthly reporting with SENTECH

Your qualifications / position requirements:

- Master degree or PhD in Physics, Materials Science or related disciplines
- Knowledge in compound semiconductor technology and processing
- Network in the compound semiconductor market and related fields such as sensors, lasers, diodes, infrared devices, and RF-devices, desired
- Knowledge in thin film technology, nanotechnology and related fields advantageous
- Experience in the equipment industry, preferably with plasma products advantageous
- Strong analytical and problem solving skills
- Good written and oral communications skills in Chinese and English
- Willingness to travel